



OREGON STATE BAR

2012 ECONOMIC SURVEY

Addendum Includes Additional Analyses by Race/Ethnicity Categories

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Billing Rate: The average, median, 25th percentile, 75th percentile, 95th percentile and high hourly billing rates are included in the following table. This data includes attorneys in private practice working full-time, part-time by choice, or part-time due to lack of legal work. For Oregon, the average and median billing rates of \$242 and \$225 per hour compare to \$213 and \$200 in the 2007 survey.

Hourly Billing Rate All Respondents – Private Practice

Hourly Billing Rate	Oregon	Portland	Tri-County	Upper Valley	Lower Valley	Southern Oregon	Eastern Oregon	Oregon Coast
Average	\$242	\$284	\$216	\$218	\$230	\$215	\$209	\$190
Median	\$225	\$275	\$210	\$208	\$225	\$200	\$200	\$188
Low	\$20	\$60	\$21	\$20	\$20	\$115	\$45	\$33
25th Percentile	\$180	\$200	\$175	\$170	\$176	\$200	\$165	\$171
75th Percentile	\$295	\$350	\$250	\$275	\$250	\$240	\$243	\$200
95th Percentile	\$405	\$450	\$350	\$323	\$394	\$269	\$300	\$289
High	\$675	\$675	\$525	\$425	\$550	\$375	\$510	\$300
Number of Respondents	964	366	261	91	90	54	72	30

Total Years Admitted to Practice: Average, median, 25th percentile, 75th percentile, and 95th percentile hourly billing rates by total years admitted to practice are presented in the following table. This data includes attorneys in private practice working full-time, part-time by choice, or part-time due to lack of legal work. For Oregon, the average and median billing rates were generally higher with more years admitted to practice. Regional data exhibits some variations, but generally follows the trend of higher rates as years of experience increase.

Hourly Billing Rate by Total Years Admitted to Practice – Private Practice

Years Admitted	Oregon	Portland	Tri-County	Upper Valley	Lower Valley	Southern Oregon	Eastern Oregon	Oregon Coast
0-3 Years	Average	\$156	\$182	\$143	\$150	\$128	n/a	\$158
	Median	\$163	\$175	\$150	\$150	\$150	n/a	\$165
	25th Percentile	\$146	\$163	\$101	\$146	\$113	n/a	\$154
	75th Percentile	\$185	\$198	\$198	\$175	\$169	n/a	\$165
	95th Percentile	\$229	\$246	\$220	\$193	\$175	n/a	\$173
4-6 Years	Average	\$195	\$210	\$192	\$183	\$176	n/a	\$177
	Median	\$198	\$218	\$200	\$180	\$183	n/a	\$185
	25th Percentile	\$156	\$160	\$150	\$160	\$169	n/a	\$175
	75th Percentile	\$233	\$250	\$250	\$213	\$196	n/a	\$200
	95th Percentile	\$286	\$295	\$269	\$258	\$236	n/a	\$200

BILLING PRACTICES

Hourly Billing Rate by Total Years Admitted to Practice – Private Practice *Continued*

Years Admitted	Oregon	Portland	Tri-County	Upper Valley	Lower Valley	Southern Oregon	Eastern Oregon	Oregon Coast
7-9 Years	Average	\$228	\$258	\$209	\$208	n/a	n/a	\$168
	Median	\$225	\$250	\$200	\$185	n/a	n/a	\$173
	25th Percentile	\$186	\$225	\$187	\$180	n/a	n/a	n/a
	75th Percentile	\$270	\$295	\$225	\$200	n/a	n/a	\$218
	95th Percentile	\$334	\$375	\$300	\$280	n/a	n/a	\$236
	Average	\$247	\$280	\$221	n/a	\$244	n/a	n/a
10-12 Years	Median	\$240	\$275	\$200	n/a	\$225	n/a	n/a
	25th Percentile	\$196	\$233	\$176	n/a	\$225	n/a	n/a
	75th Percentile	\$275	\$300	\$258	n/a	\$228	n/a	n/a
	95th Percentile	\$369	\$428	\$290	n/a	\$314	n/a	n/a
	Average	\$253	\$312	\$213	\$247	\$239	n/a	\$180
	Median	\$250	\$300	\$238	\$265	\$195	n/a	\$175
13-15 Years	25th Percentile	\$185	\$261	\$153	\$215	\$183	n/a	\$175
	75th Percentile	\$300	\$379	\$250	\$290	\$278	n/a	\$200
	95th Percentile	\$428	\$435	\$335	\$298	\$380	n/a	\$200
	Average	\$226	\$256	\$200	\$243	\$209	\$215	n/a
	Median	\$225	\$250	\$200	\$250	\$210	\$225	\$225
	25th Percentile	\$180	\$200	\$155	\$188	\$179	\$210	\$183
16-20 Years	75th Percentile	\$250	\$300	\$250	\$288	\$228	\$225	\$244
	95th Percentile	\$350	\$380	\$331	\$335	\$255	\$250	\$264
	Average	\$267	\$326	\$212	\$225	\$277	\$231	\$203
	Median	\$250	\$333	\$220	\$220	\$250	\$200	\$165
	25th Percentile	\$200	\$251	\$175	\$170	\$225	\$200	\$150
	75th Percentile	\$350	\$399	\$250	\$269	\$300	\$250	\$224
21-30 Years	95th Percentile	\$450	\$470	\$313	\$319	\$411	\$320	\$300
	Average	\$282	\$340	\$259	\$270	\$274	\$229	\$257
	Median	\$250	\$350	\$250	\$275	\$250	\$225	\$200
	25th Percentile	\$200	\$275	\$200	\$240	\$229	\$200	\$195
	75th Percentile	\$350	\$400	\$300	\$300	\$278	\$250	\$275
	95th Percentile	\$450	\$500	\$375	\$350	\$487	\$275	\$350
Over 30 Years								\$285

Area of Private Practice: For attorneys in private practice, the average, median, 25th percentile, 75th percentile, and 95th percentile hourly billing rate by area of private practice is presented in the following table. This data includes attorneys in private practice working full-time, part-time by choice, or part-time due to lack of legal work. For Oregon, the average hourly billing rates range from a low of \$190 per hour for civil litigation-insurance defense to a high of \$291 for civil litigation-defendant (excludes insurance defense) The highest median billing rate was \$275 for both business/corporate - litigation and business/corporate - transactional. In general, the highest hourly billing rates were in Portland.

Hourly Billing Rate by Area of Practice – Private Practice

Area of Private Practice	Oregon	Portland	Tri-County	Upper Valley	Lower Valley	Southern Oregon	Eastern Oregon	Oregon Coast
Bankruptcy	Average	\$269	\$356	\$231	n/a	n/a	n/a	n/a
	Median	\$250	\$380	\$225	n/a	n/a	n/a	n/a
	25th Percentile	\$210	\$305	\$200	n/a	n/a	n/a	n/a
	75th Percentile	\$320	\$410	\$250	n/a	n/a	n/a	n/a
	95th Percentile	\$416	\$429	\$312	n/a	n/a	n/a	n/a
Business/ Corporate – Litigation	Average	\$284	\$311	\$252	n/a	n/a	n/a	n/a
	Median	\$275	\$300	\$248	n/a	n/a	n/a	n/a
	25th Percentile	\$225	\$255	\$174	n/a	n/a	n/a	n/a
	75th Percentile	\$328	\$360	\$258	n/a	n/a	n/a	n/a
	95th Percentile	\$450	\$450	\$459	n/a	n/a	n/a	n/a
Business/ Corporate – Transactional	Average	\$285	\$345	\$235	\$235	\$251	n/a	n/a
	Median	\$275	\$350	\$240	\$240	\$235	n/a	n/a
	25th Percentile	\$204	\$281	\$175	\$240	\$200	n/a	n/a
	75th Percentile	\$350	\$405	\$300	\$275	\$259	n/a	n/a
	95th Percentile	\$468	\$488	\$350	\$275	\$383	n/a	n/a
Civil Litigation, Defendant (excludes Insurance Defense)	Average	\$291	\$309	\$233	n/a	n/a	n/a	n/a
	Median	\$250	\$275	\$235	n/a	n/a	n/a	n/a
	25th Percentile	\$225	\$225	\$210	n/a	n/a	n/a	n/a
	75th Percentile	\$375	\$375	\$263	n/a	n/a	n/a	n/a
	95th Percentile	\$450	\$453	\$293	n/a	n/a	n/a	n/a
Civil Litigation, Insurance Defense	Average	\$190	\$194	\$179	n/a	n/a	n/a	n/a
	Median	\$180	\$185	\$170	n/a	n/a	n/a	n/a
	25th Percentile	\$160	\$165	\$139	n/a	n/a	n/a	n/a
	75th Percentile	\$205	\$220	\$196	n/a	n/a	n/a	n/a
	95th Percentile	\$289	\$289	\$256	n/a	n/a	n/a	n/a

Hourly Billing Rate by Area of Practice – Private Practice *Continued*

Area of Private Practice	Oregon	Portland	Tri-County	Upper Valley	Lower Valley	Southern Oregon	Eastern Oregon	Oregon Coast
Civil Litigation, Plaintiff (excludes Personal Injury)	Average	\$240	\$266	\$242	\$201	\$232	n/a	n/a
	Median	\$250	\$250	\$250	\$170	\$225	n/a	n/a
	25th Percentile	\$188	\$205	\$220	\$163	\$175	n/a	n/a
	75th Percentile	\$298	\$300	\$298	\$250	\$275	n/a	n/a
	95th Percentile	\$393	\$400	\$378	\$283	\$335	n/a	n/a
Civil Litigation, Plaintiff – Personal Injury	Average	\$264	\$280	\$274	\$215	\$298	n/a	n/a
	Median	\$250	\$250	\$275	\$213	\$325	n/a	n/a
	25th Percentile	\$200	\$239	\$213	\$153	\$265	n/a	n/a
	75th Percentile	\$344	\$350	\$350	\$275	\$350	n/a	n/a
	95th Percentile	\$396	\$385	\$403	\$335	\$370	n/a	n/a
Criminal – Private Bar	Average	\$214	\$260	\$197	\$198	n/a	n/a	\$182
	Median	\$200	\$225	\$213	\$185	n/a	n/a	\$170
	25th Percentile	\$150	\$194	\$164	\$150	n/a	n/a	\$154
	75th Percentile	\$250	\$356	\$250	\$250	n/a	n/a	\$194
	95th Percentile	\$373	\$429	\$266	\$300	n/a	n/a	\$238
Family Law	Average	\$214	\$250	\$202	\$240	\$203	\$200	\$202
	Median	\$200	\$250	\$200	\$225	\$195	\$200	\$200
	25th Percentile	\$175	\$195	\$164	\$200	\$150	\$200	\$161
	75th Percentile	\$250	\$295	\$231	\$290	\$250	\$225	\$213
	95th Percentile	\$346	\$350	\$300	\$347	\$290	\$230	\$313
Real Estate/Land Use/Environmental Law	Average	\$283	\$332	\$246	\$280	n/a	n/a	n/a
	Median	\$265	\$328	\$245	\$285	n/a	n/a	n/a
	25th Percentile	\$225	\$261	\$228	\$275	n/a	n/a	n/a
	75th Percentile	\$335	\$396	\$250	\$300	n/a	n/a	n/a
	95th Percentile	\$494	\$500	\$325	\$388	n/a	n/a	n/a
Tax/Estate Planning	Average	\$239	\$281	\$221	\$229	\$219	n/a	n/a
	Median	\$235	\$275	\$215	\$240	\$213	n/a	n/a
	25th Percentile	\$195	\$211	\$195	\$203	\$183	n/a	n/a
	75th Percentile	\$275	\$328	\$250	\$280	\$246	n/a	n/a
	95th Percentile	\$375	\$441	\$297	\$299	\$296	n/a	n/a